

Envoy™ Improves Operational Efficiency

John Boschetti, Manager for O'Connell Oil, used to wait up to four weeks for month close data from all of his stores. Now, with Envoy, all that data is ready the next day and inventory control is the best it has been in 10 years.

Started in 1925, O'Connell Oil now owns and operates over 36 convenience store/gas stations. Headquartered in Pittsville, MA, O'Connell Oil has grown to be one of the leading heating oil and gasoline distributors in western MA.

Envoy is "so easy to use"

High employee turnover means that training is a constant problem. John found that Envoy was so easy to use, "both the time and cost associated with training have been dramatically reduced".

After implementing Envoy's lottery manager module, "our stores save at least 3.5 hours a week". Thanks to Envoy's movement report, John's inventory control "is the best it has been in 10 years".

"I'm glad we chose Envoy"

After researching other back office products John is very happy with Envoy. Asked if he would recommend Envoy for other customers John replied without hesitation, "Yes, absolutely! I have recommended it and I would do it again."



John's Key Comments:

- One of the biggest pluses for Envoy is that it is so easy to use.
- Almost anyone can quickly learn how to operate it.
- Both the time and the cost associated with training have been dramatically reduced.
- Envoy is a timesaver in all regards.
- Getting daily and month end data from all the stores is "practically instantaneous".
- We no longer have wasted money tied up in inventory.
- Our control over inventory is the best it has been in 10 years.
- I'm glad we chose Envoy.



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